

Tech Legal Case Study: MediFit HealthTech

Client Overview

Client: MediFit HealthTech, Melbourne, Australia

Contact: David Nguyen, Founder

The Problem

MediFit HealthTech, a growing Australian startup in the digital health sector, faced a severe delay from its Indian technology vendor, SparkIT Solutions (Hyderabad). The vendor's failure to deliver the agreed platform caused a seven-month delay, placing at risk MediFit's critical \$500,000 investment round. The delay not only jeopardized investor confidence but also threatened MediFit's market entry strategy.

Our Legal Intervention

Tech Legal was retained to take swift corrective action. Leveraging the pre-drafted service agreements containing performance and penalty clauses, we issued a formal legal notice to SparkIT Solutions under Indian jurisdiction. The notice cited breach of contract and threatened initiation of specific performance litigation. This compelled SparkIT to immediately reprioritize MediFit's project and allocate dedicated resources.

The Result

Within 30 days, the long-delayed app was delivered, enabling MediFit to meet its launch timeline and restore investor confidence. The successful launch of the application helped secure the \$500,000 investment round. This outcome reinforced MediFit's credibility in the health technology space and ensured its continued growth trajectory.

Client Testimonial

"We wouldn't have survived without their aggressive and timely action." - David Nguyen, Founder, MediFit HealthTech